
Christian Schuette

*Proposal for Project-, Program-
and SAP CCC Management
within international SAP-
template implementations*

January 2009

C. Schuette – Professional CV



Education

Studies of Economics at the university of Goettingen

Areas of main focus: EDP; Retail/Trading; Marketing

Languages

German, English, French (fair)

Nat. /Age / status

German, born in 1964, married, 4 children

Position - current

Owner of Christian Schütte Consulting, Zug, Switzerland

Previous stations

1990-1994

Andersen Consulting,
Consultant & Senior-Consultant

1994-1997

Origin Deutschland GmbH,
Head of Logistics-Consulting

1997-1999

Schmidt, Vogel & Partner Consult (Schweiz) AG,
Managing Director Switzerland

1999-2003

PLAUT (Schweiz) Consulting AG,
Centre Manager / Board Member CH

2003-2005

CEO Mato Group AG

Since 2006

Independent with Christian Schuette Consulting, Zug

C. Schuette – Professional experience



Areas of main competencies

Project management (single and multi-site projects)
Efficient end-to-end processes
Business Process Re-design
Integration Management
Quality Assurance
State-of-the-art and efficient data processing
SAP R/2: RV, RM, ABAP/4
mySAP: SAP R/3 (all); CRM; APO; PLM; SCM; SRM; BI
R/3-Modules consultant: SD, MM

Certifications SAP

Integration of Business Processes with mySAP.com
valueSAP – ASAP for single site implementations
valueSAP – GlobalASAP for Template-Rollouts
valueSAP – CBI Continuous Business Improvement

Industry experience

Telco, MRO-Services, Retail, Consumer Products,
Engineering & Construction, Ceramics, Chemicals,
Service Provider, Mill Products, Aerospace

Main Projects

Coca-Cola EG (DE), BUNA (DE), Bahlsen (DE),
Swisscom (CH); BEB (DE); Mannesmann Dematic (DE),
Sulzer Hydro (DE), Swiss Post (CH), Keramik Laufen
(CH), SRTechnics (CH); Alcan (CH), Coca-Cola HBC
(CH; AT, BG, GR); Sanitec OY (FIN, DE, NL); PepsiCo
(Egypt); Vestas Wind Systems (DK, DE, BNL, AT/EE)

C. Schuette – Main strengths



Career path

‘Classical’ Consultant Career from technical basics via Process Consulting and Integration Management to Project- and Centre Management

Methods & Tools

Three different methods experienced or mainly developed within own projects. Out of this grown own philosophy regarding the ‘Spirit of Facilitation’ and very good Tool-knowledge

SAP-Know-How

Multi-Dimensional end-to-end SAP know how:

- Integration within R/3 covering all modules & APO, BI and CRM
- From sophisticated concepts to ABAP/4-Programming
- From Industry-solutions to mySAP-suite components
- Specialised in Consumer Products and E&C Businesses
- From High-Level Business concepts to technical details within the SAP Basis

Management Approach

Milestone-Delivery oriented project management

Strong commitment to high quality results

Involve Team by delivery commitments

No compromise in quality delivery on time / in Budget

Coaching of client employees and provision of task related methods and tools in order to make them the “champions”

C. Schuette – Weaknesses



Delegation

Tend not to delegate project-critical tasks.
Patience with underperformance in delegated tasks is restricted.

Compromises

Tend not to compromise in things that may endanger the overall project-success.
Strong logical argumentation required to move the position
Tend to treat professionals as those

Technical Know-How No buy of weak or incomplete concepts or realizations and those are normally identified
Pressing for the best identified solution instead the one with the lowest resistance.

C. Schuette –International Projects



Assignment as Project-Manager in international Rollout-Projects since 1999:

- 1999: Template-creation and rollout for Mannesmann Dematic (15 months); FI, CO, SD, MM, PP, PS; 4.5 FCS; close relationship with SAPs Global ASAP Development Team; High-sophisticated technical Requirements and solutions
- 2000: Pilot-Rollout for Keramik Laufen (12 months); FI, CO, SD, MM, PP; system was not designed to be a rollout pilot; Development of rollout enabling procedures and tools
- 2001: Template creation and pilot rollout in CH for Coca-Cola HBC; FI, CO, MM, PP, BW; strongly following GlobalASAP. In-depth evaluations and insight into all Template rollout related approaches and tools as provided by SAP (BC-Sets; Q&A-DB based Template-Management; CATT; Testing Workbench; ALE; LSMW etc.). Performance of Program-; Template-project- and Pilot-Rollout Management (success story & reference (client program manager available on demand))
- 2002/2003 Consolidation of decentralized SAP-landscape by creating a one-client corporate CORE system and migration of the current SAP-sites into the new System; Interims Head of SAP CCC / Overall project manager of CORE-System project/program (reference (CIO) available on demand)
- 2004/2005: Template creation and pilot rollout in BG, CH for Coca-Cola HBC; APO, PM, SM ; strongly following GlobalASAP. APO 3.0 FCS; Mainly responsible for the integration of the existing R/3 landscape into the enhanced mySAP.com environment with emphasis on business processes, technicals and multi-national standardization
- 2006/2007: Process Expert Beverages and Process integration Management in the global SAP template implementation for PepsiCo MEA
- 2008/2009: Global Rollout Manager Central Europe (DE, BNL, AT/EE) in the global SAP template implementation for Vestas Wind Systems A/S

C. Schuette – Work with SAP CCCs



Competence Centres Most of the bigger projects have been performed in close relationship with SAP CCCs.

The creation of the CCC has been performed or accompanied for

- Keramik Laufen
- Coca-Cola HBC
- Sanitec Corporation

Know-How has been achieved with regards to:

- the overall creation of a CCC following the GlobalASAP
- certain specific tasks in dealing with the environments (SLA creation for subsidiaries; dealing with SAP; Patch and Release-Management; Make or buy decisions; Outsourcer selection and SLA-creation etc.)
- Methods and tools to be used (Ticket-Mgt. with OSS-Integration, ITIL, COBIT, etc.)